



KENYA PIPELINE
COMPANY PLC

KENYA PIPELINE COMPANY PLC

INVESTOR BRIEFING

FY 2026 PERFORMANCE

Our Journey



SHARE HOLDING STRUCTURE

Institutional	41%
Govt of Kenya	35%
Govt of Uganda	21.22%
Other Investors	2.78%

Critical Energy Infrastructure | Enabling Kenya & Regional Energy Security



Investments & Trusts

- Kenya Petroleum Refineries Ltd
- Fibre Optic Cable
- Morendat Institute of Oil & Gas
- KPC Foundation



Pipeline network
1,342 KM

Total Active Storage
1.138b Litres



1,272

Staff Compliment



Sh43b

Total revenue (including other sources)(FY 2025/26)



10.6b L

Litres of petroleum Transported FY 25/26

Board of Directors



FAITH BOINETT
Chairperson



PIUS MWENDWA
Acting Chief Executive Officer
& Managing Director



DR. RAMATHAN GGOOBI
Director



CHRISTOPHER KARANI
Director



IRENE WACHIRA
Director



SAMSON KIPKEMBOI BURGEI
Alternate Director



FLORA OKOTH
General Manager (Company
Secretary & Legal Services)



MUTUNGWA WAMBUA
Director



MS. IRENE PAULINE BATEEBE
Director



**ENG. MESHACK OTIENO KIDENDA,
MBS, HSC**
Director



JOYCE EMANIKOR
Director



MARTHA MIANO
Director



CPA RONALD KENYANYA NYAMOSI
Alternate Director

Executive Management



PIUS MWENDWA
Acting Chief Executive Officer
& Managing Director



ANTONY NDEGWA
Ag. Chief Finance Officer



DINAH J. KIRWA
General Manager (Human
Resource & Administration)



FLORA OKOTH
General Manager (Company
Secretary & Legal Services)



DR. NANCY KOSGEI
Director, Morendat Institute
Of Oil And Gas (Miog)



TOM MAILU
Ag. General Manager (KPRL)



ANDREW KIPKEMBOI
Corporate Communications
Manager



CAROL WENDY KIPLAGAT
Safety, Health & Environment
(SHE) Manager



MOSES TAWUO,
Ag. General Manager, Operations
& Engineering Services



ZILPER M. ABONG'O
General Manager (Strategy)



CAXTON NJUGA
Ag. General Manager Internal
Audit



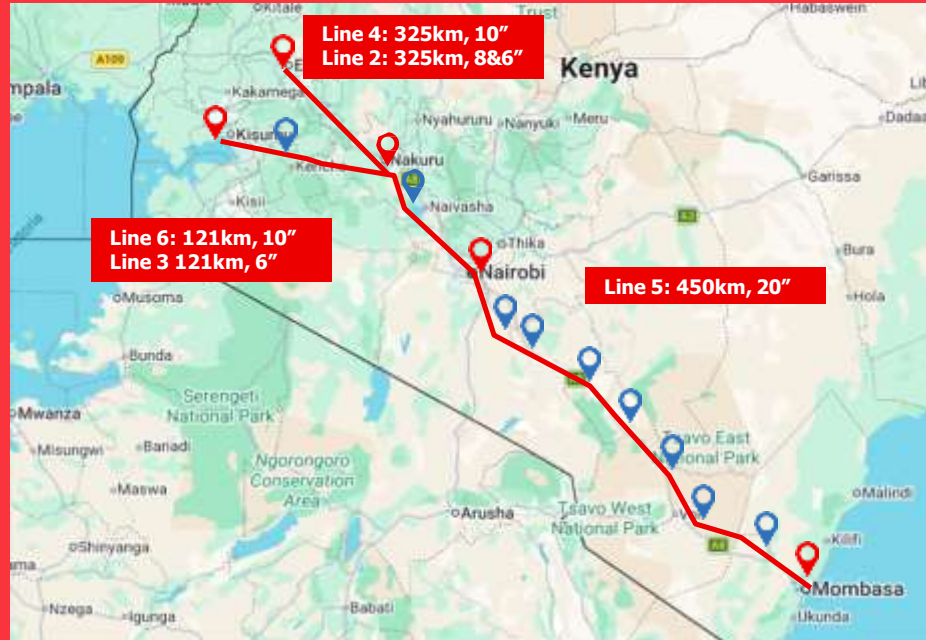
SAMSON MAGANGHA
Ag. Security Manager



NANCY RONO
Ag. General Manager Supply Chain

KPC Infrastructure - National Footprint

Pipeline, Depot & Aviation Fuel Handling Assets



1,342
Kilometres pipeline

 Loading Depot  Pumping Station

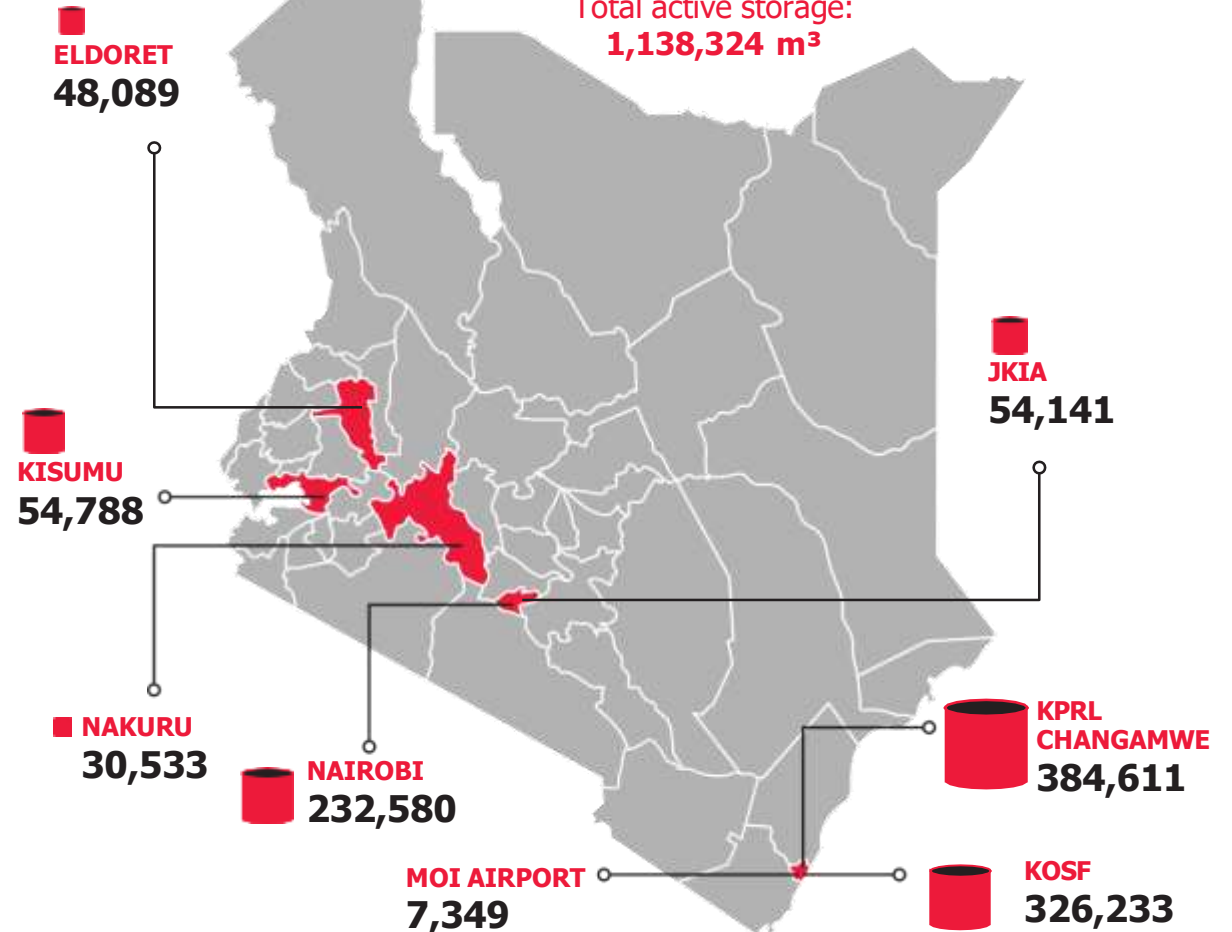


Fiber Optic Cables runs along the same wayleave as the Pipeline Network

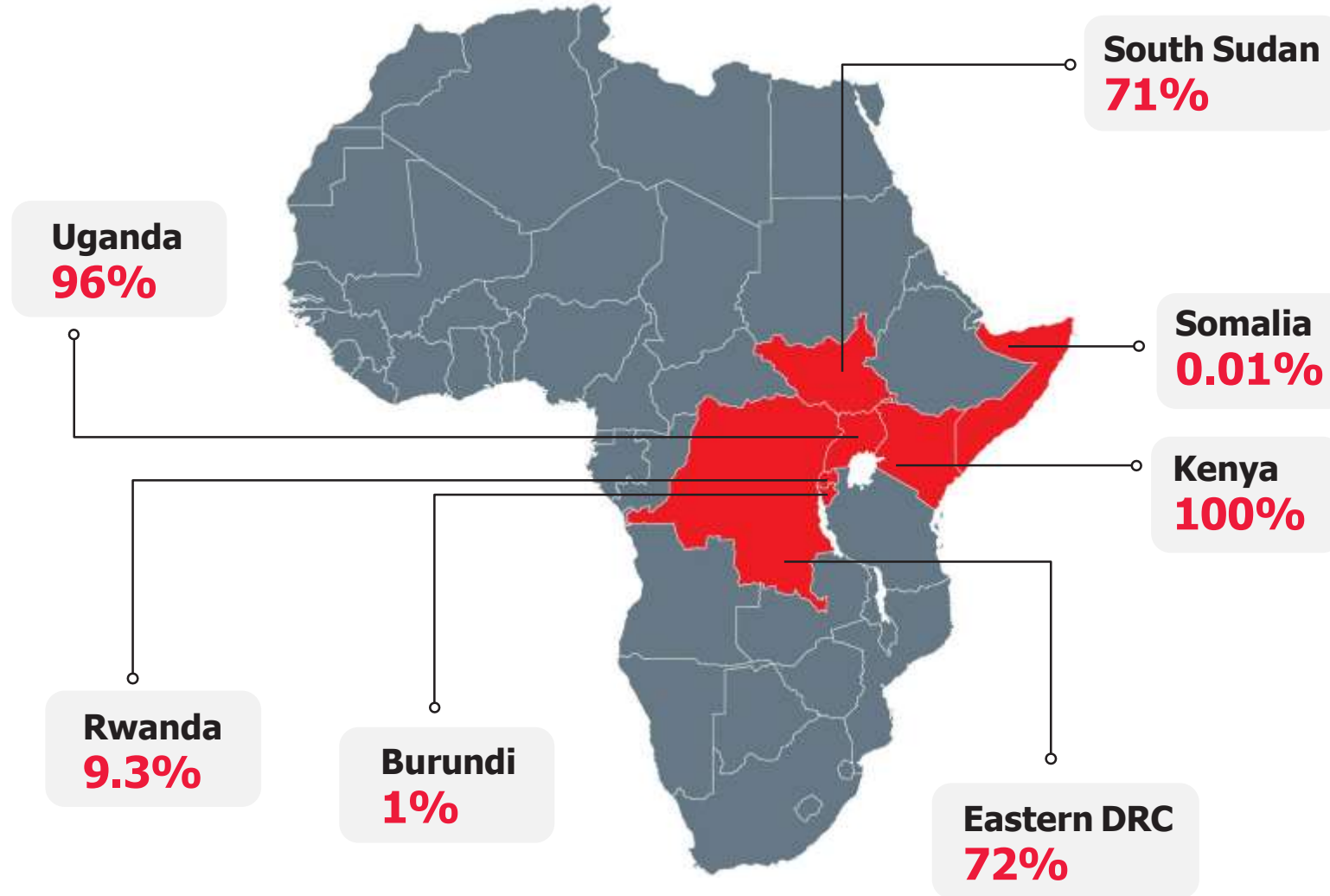
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KPC Storage Capacity in Depots (in m³)

Total active storage:
1,138,324 m³



KPC Market Share



Our Key Customers

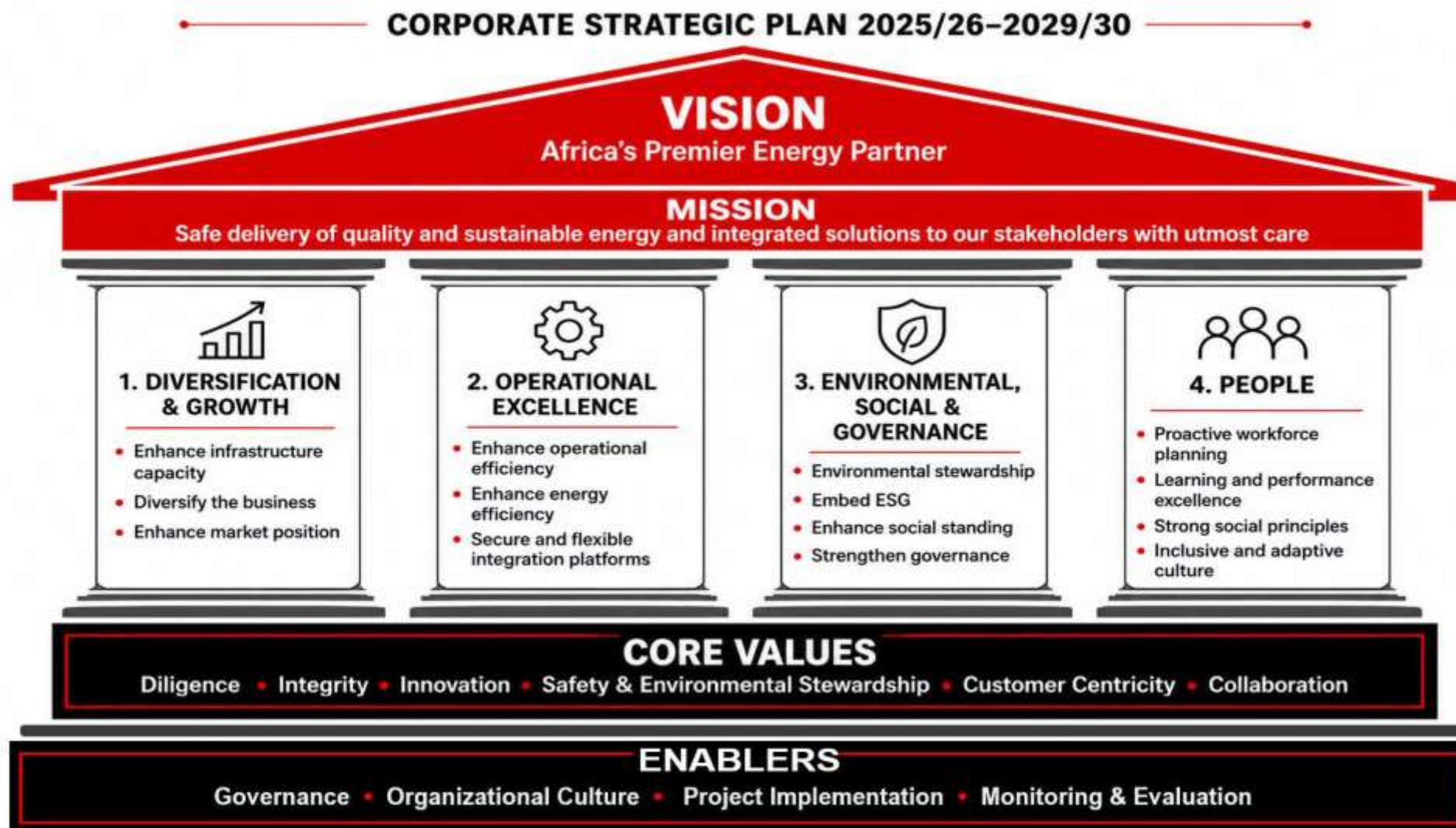
KEY OIL MARKETING COMPANIES



FOC CUSTOMERS INCLUDE:



Corporate Strategy



KPC foundation

- Strategic social investment arm of KPC
- Established in 2016 and transitioned into a Charitable Trust in 2023.
- Delivers measurable community impact & strengthens stakeholder
- Right of way Community engagement and support

Thematic Areas

- ❖ Education
- ❖ Health
- ❖ Environment and Climate
action Water and Sanitation
- ❖ Economic Empowerment

IMPACT SUMMARY



Kshs 900M +
10 – year social
Investment



398
Projects
Implemented



47
Counties
Reached



FOUNDATION
60,000+
Direct
Beneficiaries



KPC Foundation cont'd



Education & Inclusion

839

**INUKA scholars
(students with disabilities)**

- 179 public schools supported
- ~70% of investment (Kshs 630M)



Health

21

Health facilities supported

- Theatres, laboratories, X-ray & diagnostic equipment



Youth Empowerment & Livelihoods

85

**Livelihood grants
for women & youth**

- 44 vocational trainees
- 45 Tech Fellowship enrollees



Water & Sanitation

113

Water projects delivered

- Boreholes, dams & rainwater-harvesting systems



Environment & Climate Action

1.27M

**Mangroves planted
(Jomvu Creek)**

- 120km Aberdare fencing
- 2,240 youth in green livelihoods



Right of Way Community Programmes

185

Community fire marshals trained

- Water, education & livelihood support for RoW communities

Morendat Institute of Oil & GAS (MIOG)



Purpose:

Bridge the Oil & Gas skills gap through industry-focused capacity building.



Training:

HSE • Welding • Pipeline Operations • Instrumentation & Control • Firefighting • Corporate & Diploma Courses



Milestones

2014: Founded at the Northern Corridor Summit, Kigali
2024: Gazetted as a National Polytechnic
2025: Launched Morendat School of Hospitality with BOMA



Opportunity:

Expand training across Nairobi, Eldoret & Naivasha and build regional & global partnerships.

Impact:

6,000+
Admissions



138
Graduates



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Corporate Achievements

COYA 2025

Company of the Year – COYA 2025



Integrated Management System: ISO 9001:2015 - Quality | **ISO 14001:2015** – Environment | **ISO 45001:2018** - Health & Safety | **ISO/IEC 17025:2017** - Laboratory Accreditation



Women's Volleyball

Volleyball achievements from 2024-to date



2024/25

KVF Women's National League
Champions

2025/26

KVF Women's National League
Champions



2025

CAVB Zone V Club Championship
Runners-up
Kampala, Uganda



2025

African Women's Club
Championship
Bronze Medalists
Abuja, Nigeria

2026

African Women's Club
Championship
Bronze Medalists
Cairo, Egypt

2025

Kenya Cup Women's
Competition
Runners-up

2026

Kenya Cup Women's
Competition
Champions

2026

Genocide Memorial Volleyball
Tournament – **Champions**
Kigali, Rwanda



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Six KPC players selected to represent the Kenya National Women's Volleyball Team, Malkia Strikers, at the 2026 CAVB Women's Championship in Nairobi.

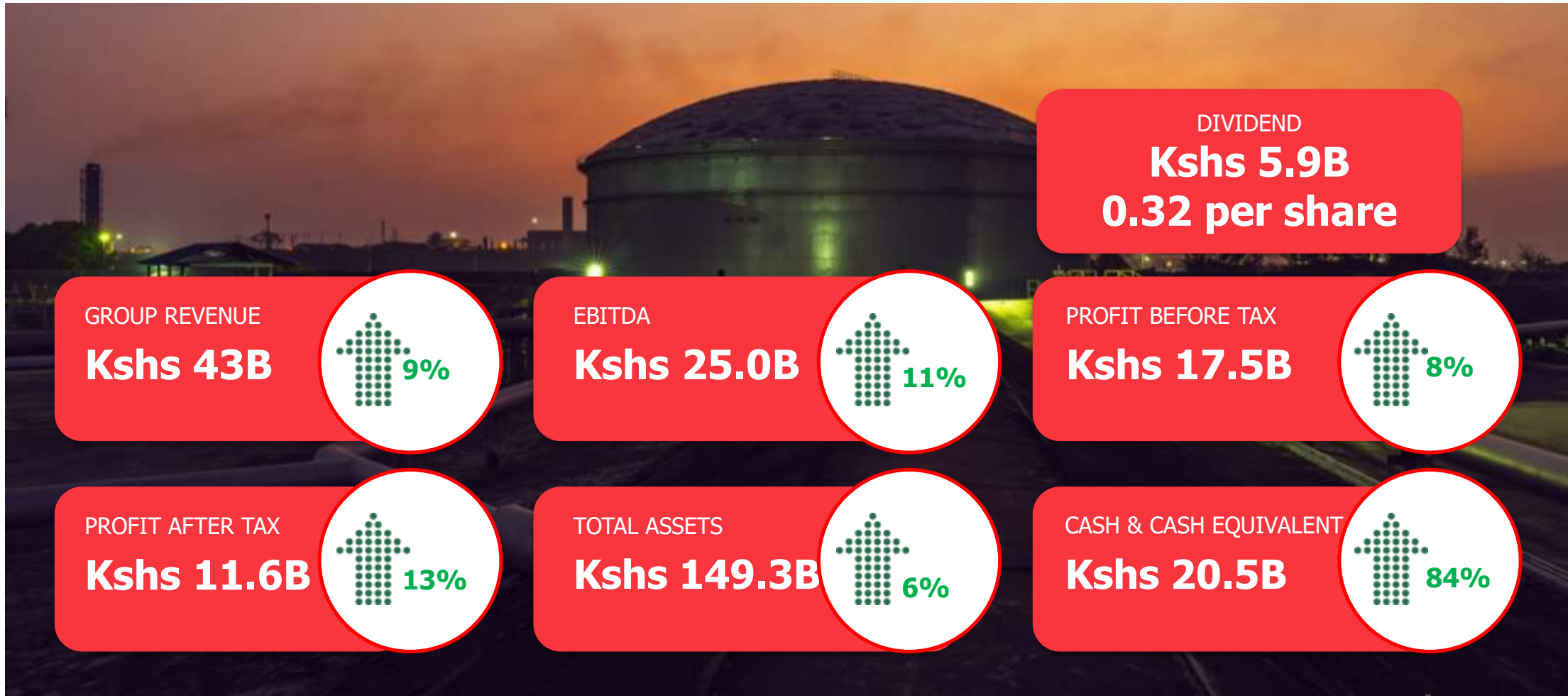




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OPERATING INDICATORS & BUSINESS DRIVERS

FY2026 performance highlights



THE OPPORTUNITY

Three Distinct, Complementary Business Lines

Trading Hub

A jurisdiction that aggregates physical / paper trading, blending, storage-for-hire, free-zone re-export and maritime services.

The most ambitious end-state; builds on the first two.

Bunkering

Supply of marine fuel and increasingly LNG / alt-fuels — to vessels by barge, berth pipeline or road tanker.

Fastest to scale; the most capital-light entry point.

Transshipment

Transfer of cargo vessel-to-vessel without clearing into the domestic market; positions a port as a regional redistribution node.

Typically requires terminal equity or a concession.

COMMERCIAL LOGIC

KPC converts storage, quality assurance and petroleum logistics into marine and corridor margin streams — an adjacency, not a departure from KPC's core.

BUNKERING TRANSSHIPMENT & TRADING HUB

Demand & Traffic Snapshot



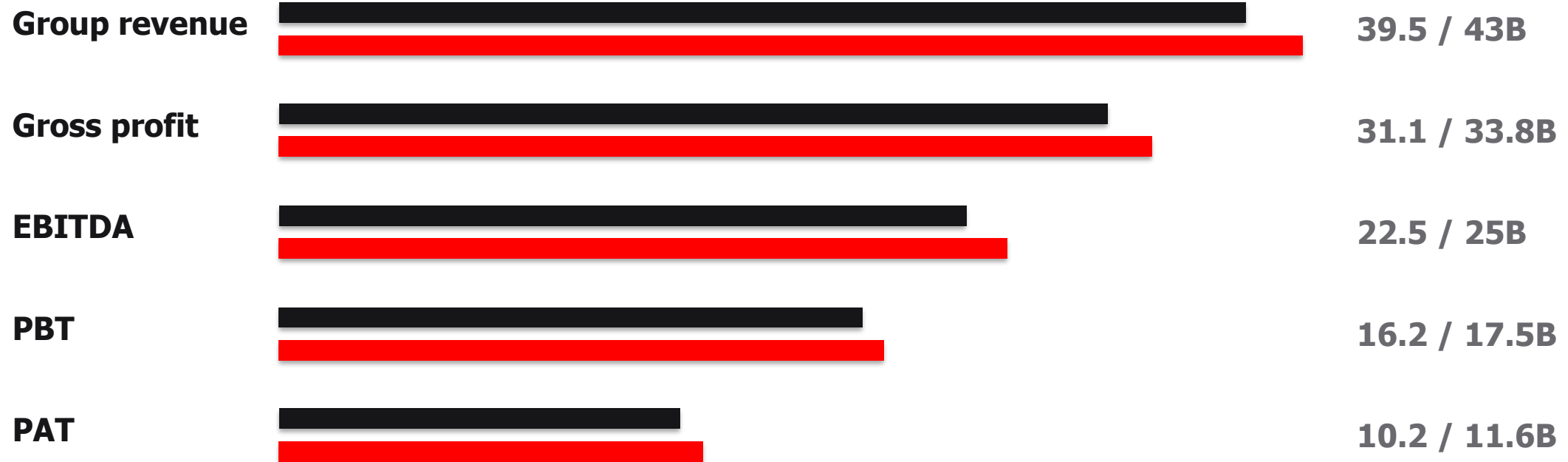
Market
Djibouti
Mauritius
Seychelles
Mozambique
Mombasa / Lamu (Anchor)



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FINANCIAL PERFORMANCE

Revenue & profitability reflecting a sustained growth path despite global industry headwinds...



+9%
Revenue

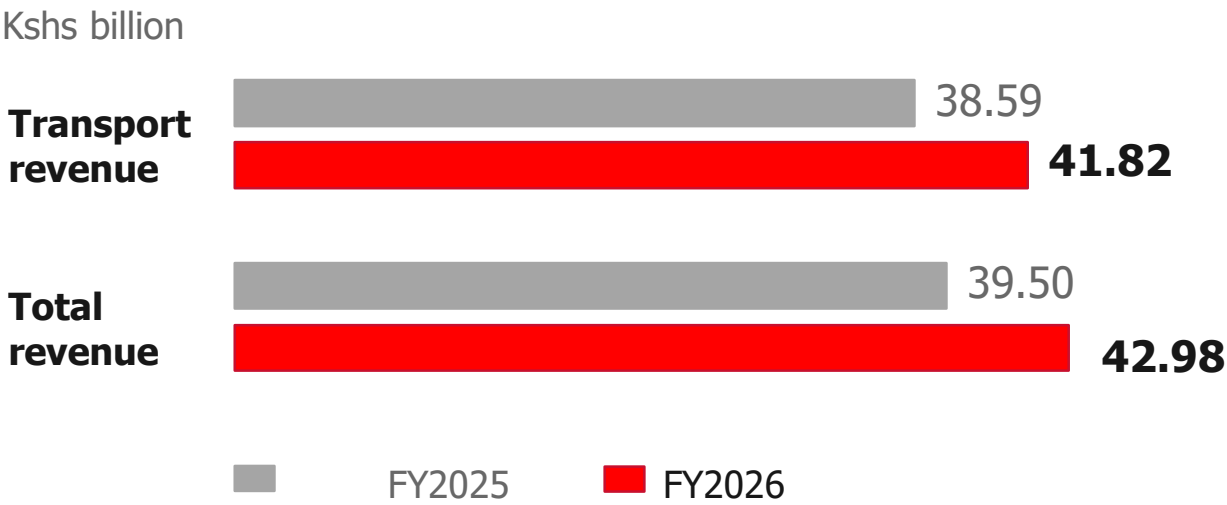


+11%
EBITDA



+13%
PAT

Sustained revenue growth and business momentum





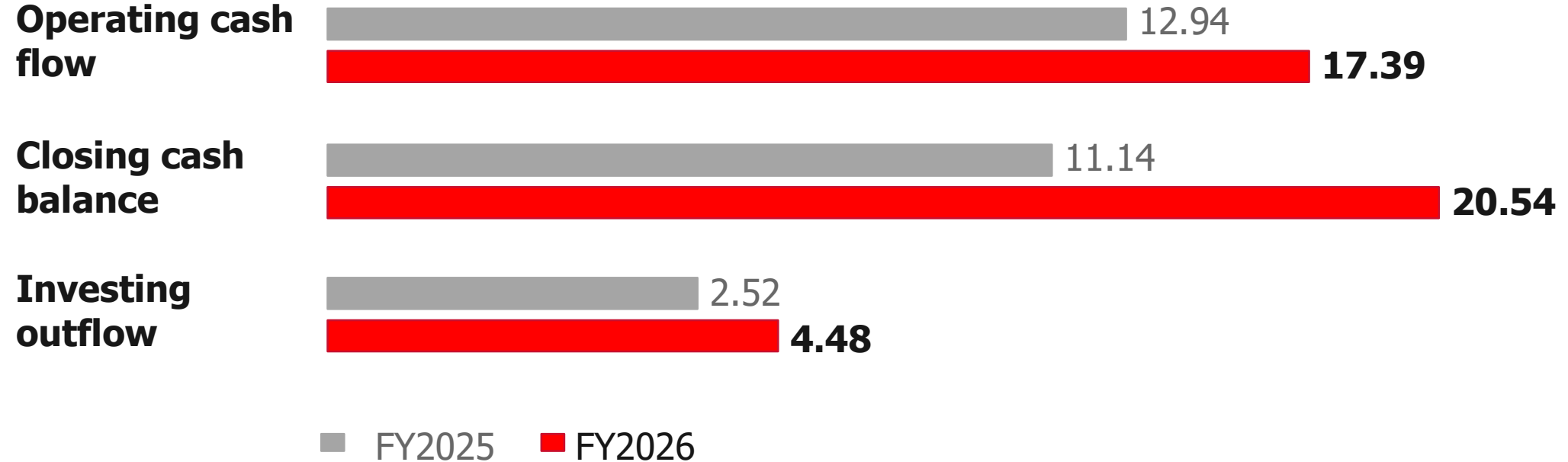
Transport revenue increased 8% to Kshs 41.82 billion.



Total revenue rose 9%, supported by reported 7% growth in local and transit volumes, with throughput volumes at 10.6 billion

Market	Volume (m3)	Vol %
Kenya	5,163,934	49%
Uganda	2,850,613	27%
Congo	1,006,450	9%
Hydrant	878,943	8%
South Sudan	602,340	6%
Rwanda	57,727	1%
Tanzania	22,861	0.2%
Somalia	14,153	0.1%
Zanzibar	13,411	0.1%
Burundi	959	0.01%
Total	10,611,391	100%

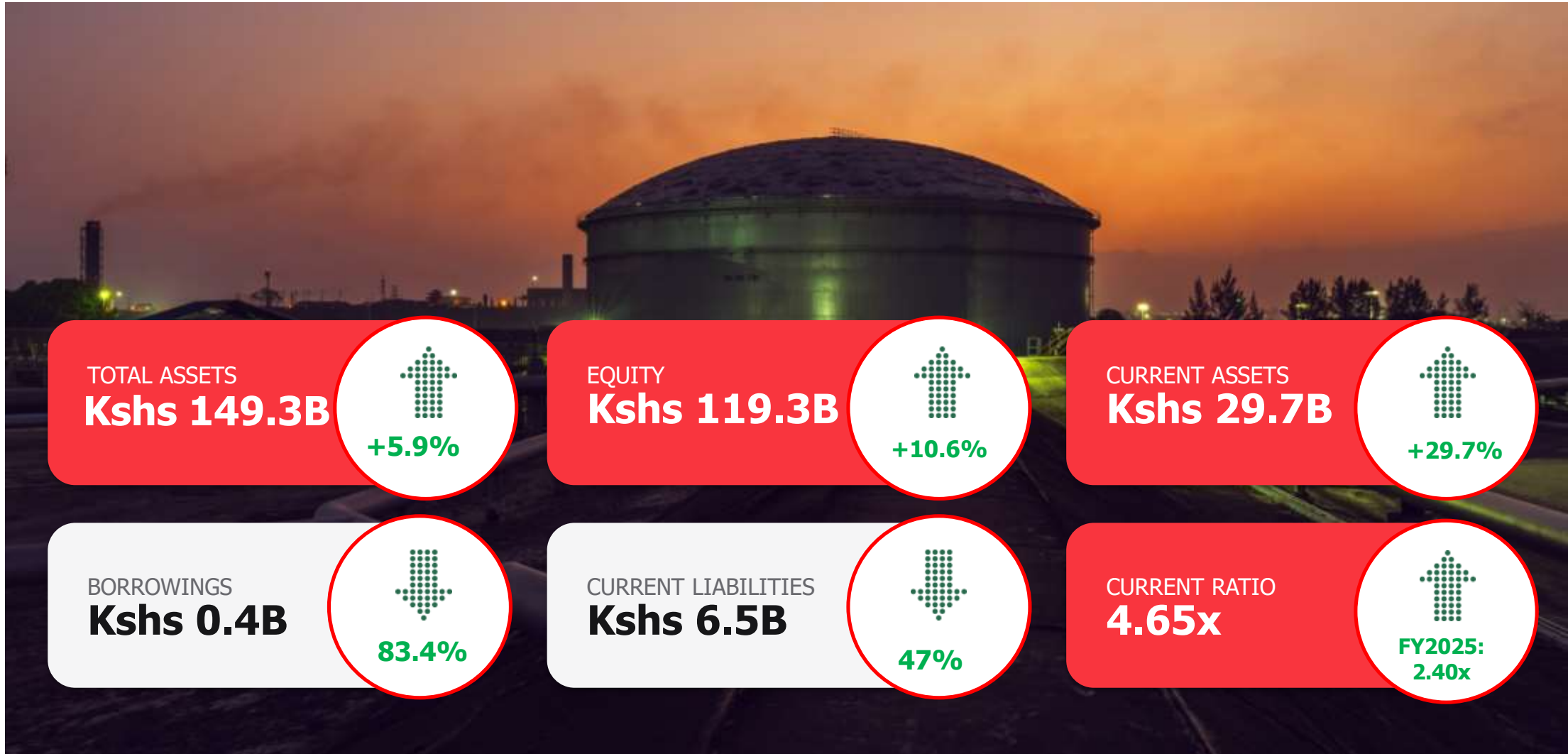
Cash generation and liquidity position accelerating...



Operating cash generation increased by 34.3%.

Cash balances increased 84.4% despite higher investment outflows.

In summary, a solid Balance sheet, **a true foundation for growth**





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THANK YOU



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